



**West Virginia Oil Marketers
and
Grocers Association
(OMEGA WV)**

**2006 Kanawha Boulevard, East
Charleston, WV 25311
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***Providing Life's Essentials to West Virginia -
Food, Fuel & Convenience***

Who is the WV Oil Marketers and Grocers Association?

This association is organized to promote the common business interest and welfare of those engaged in the petroleum marketing, retail grocer and convenience store industries (collectively the "industries") within the State of West Virginia, and to improve the business conditions of such industries. This includes, but is not limited to the following:

- To promote cooperation between the industries through the pursuit of their common interests and goals;
- To increase awareness within the industries of federal, state and local laws and regulations involving the industries and to lobby for the passage of laws and regulations favorable to the industries;
- To sponsor and promote trade shows and featuring the industries
- To create and maintain higher standards for business dealings within the industries and to combat trade abuses within the industries; and
- To make the public better aware of issues involving the industries and to improve relations between the public and the industries.

Benefits to Members

Lobbying

We maintain strong one on one contact with state legislators and government leaders. We are proactive in our efforts for the benefit of our industry and members. We engage the members in grass roots effort for the benefit of the industry.

When the legislature is in session members receive the OMEGA legislative updates, ***News Inside the Capitol***, to keep them abreast of legislative activity and to aid in our grass roots efforts. We also produce a ***Legislative Directory*** so that members have pertinent information to contact their legislators during the session. We host a legislative reception at the association office during the session so that members can meet and talk to legislators about important issues.

OMEGA has and will continue to work hard on important issues that effect our members, such as **bottle bills, civil justice reform, credit card fees, fair competition, fuel tax stability, governmental regulatory authority cooperation, health care and tax reform.**

OMEGA has been very successful in working in the legislative process. We have been successful in obtaining an increase in lottery sales agents' percentage of income, passage of "drive-off" legislation, adoption of the rack tax legislation that led to distributors receiving a percentage of collections. We have worked with many business groups regarding the improvements of Workers' Compensation, Civil Justice Reform and many tax laws. OMEGA is always on the front line playing both offense and defense in the legislative process. Together we can make a difference!

Workers' Compensation Discount

Eligible OMEGA Members receive a 6.1% discount on their workers' compensation insurance through BrickStreet Insurance.

UST Class C Operator Training

OMEGA Members have access to our UST Class C Operator Training free of charge via our Web site www.omegawv.com.

Communication and Education

We keep members informed of constantly changing laws and regulations to help keep them informed and aid them in holding down the cost of doing business. Some examples are:

- We supply a monthly newsletter ***At the Pump and Down the Aisle***, to all members to keep them up to date on regulations, trends and industry changes. We fax or e-mail several times a month a mini-edition of this publication with education information and industry tips.
- We have a Web site, www.omegawv.com, which supplies a vast array of information to keep members informed, as well as links to other industry sites.

Trade Expo

Annually we host a Trade Expo and Golf Outing. This show offers approximately 100 booths of the newest products and services for our industries. The ***2013 Mission: Possible Trade Expo and Golf Outing***, which will be held May 13 - 15 at The Resort at Glade Springs in Daniels, WV.

Children's Charities

In the past, OMEGA has spearheaded our members in fundraising efforts to benefit Children's Miracle Network, a YMCA focusing program called *Get Movin' West Virginia*, Make-A-Wish Foundation and most recently Children's Home Society. We hold a charity golf tournament in September to wrap up our fundraising efforts where we raise sponsorship money. All money that we raise goes to benefit our chosen charity. Our fundraising efforts have raised over \$1.4 million dollars for children's charities.

Survival Hotline

Members are urged to call the OMEGA office at (304) 343-5500 anytime with questions concerning new laws and regulations or any matters that affect their business.

State and National Liaison

We act as a liaison with many state agencies including the Department of Environmental Protection, Department of Labor, Public Service Commission (PSC), Department of Transportation (DOT), State Tax Department and many others. We work closely with National Association of Convenience Stores (NACS), Petroleum Marketers Association of America (PMAA), Food Marketing Institute (FMI) and the National Grocers Association (N.G.A.).

Members Services

OMEGA provides its members access to a variety of critical services including a health insurance program, money order services and coupon redemption services, as well as many others.

Membership Directory

A membership directory is published bi-annually. This directory serves as a great reference guide for members.

Seminars

OMEGA sponsors informational seminars to help keep members up to date on regulations, trends and industry changes. Annually we provide "We Card" seminars to our members free of charge. We host Workers' Comp, DEP & Weights & Measures, UST Re-certification seminars as well as specialized seminars.

Classes of Membership

Active Members

Active members shall consist of members representing businesses actively engaged in: (i) the purchase of petroleum products at wholesale and the sale of a substantial part of such petroleum products directly to resellers or consumers, provided that such member is not controlled directly or indirectly by a refiner, producer or supplier of petroleum products; (ii) the retail grocery business or, (iii) the convenience store business.

Refiner Members

Refiner members shall consist of members representing businesses actively engaged in the refining of petroleum products, and which are interested in the purposes of the corporation. Refiner members shall have not voting rights.

Supplier and Associate Membership

Supplier and Associate members shall consist of members representing businesses which are vendors and service personnel in the petroleum and food distribution businesses, or are engaged in the food, beverage and tobacco distribution businesses, and which are interested in the purposes of the corporation.

Active Dues - (See Dues Card for Calculation)

Refiner Dues - \$1,200

Supplier and Associate Dues - \$515

Membership Application

Company Name _____

Address _____

City _____ State _____ Zip _____

E-Mail _____ Web site _____

Contact _____ Title _____

Phone _____ Fax _____

Please send completed application to:

OMEGA WV

**2006 Kanawha Boulevard, East
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Questions? Call (304) 343-5500.